

# Delivering Personal Broadband and the Mobile Internet

South Carolina
October 2007



We believe we are at another defining

moment, prompted by innovation and driven by consumer demand

Freedom and Flexibility

True Broadband Experience

- Simplicity
- Reliability
- A Good Value



Mission: Provide the Simplest Way to Access All the Internet has to Offer – Anytime Anywhere











clearw rewireless broadband



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wireless broadband

### Current and Planned U.S. Markets Through Q3 2007







# Robust US Spectrum Footprint

ortfolio of 14bn MHz/Pops of 2.5Ghz Covers approximately 223m people in the US oldings cover ~85% of POPs in the top 100 Markets s to spectrum in 76 of the top 100 markets

Spectrum includes owned, leased and pending acquisitions



## European Spectrum Holdings

8.7 Bn MHz-POPs

#### Ireland

- 85MHz of spectrum covering 1.5MM people
- Currently operating in Dublin

#### **Germany**

 42MHz of spectrum covering 82.5MM people

#### **Spain**

- 40MHz of spectrum covering 45.1MM people
- Currently operating in Seville
- Operating Markets
  - Markets in Development

#### **Belgium**

- 100MHz of spectrum covering 10.4MM people
- Currently operating in Brussels and Ghent

#### **Denmark**

- 100MHz of spectrum covering 5.4MM people
- In partnership with Danske Telecom

#### Poland

 28MHz of spectrum covering 38.1MM people

#### Romania

- 56MHz of spectrum covering 21.6MM people
- Operating Markets
- Markets in Development

clearw re wireless broadband

## Personal Broadband Services Category



- It's about connecting You
  - Eliminating the Structure and Confinements
- Changing the Internet Experience Forever
- The Power of Youth
  - Younger Generations & Consumers
     vs. Big Business



## Today's Services are Just the Beginning

CPE PC Card Embedded WiMAX

Clearw re

Today

PC Card Embedded WiMAX

2H'07

2008

- With Intel and Motorola's collaboration Clearwire has a path to high volume and low cost
- Intel's efforts in laptop integration driving thinking on new embedded devices
- Standardized technology will lead to proliferation of new devices



### 2007 Personal Broadband Services

#### **Residential Gateway Offering**

Avg. Downlink Speed: 768Kbps – 2Mbps

Burst Speed: Up to 1.5Mbps – 4Mbps

Monthly Rate: \$24.99 - \$49.99

#### **PC Card Offering**

(Available late 0.3/ Early 0.4)

Avg. Downlink Speed: 1 Mbps – 1.5 Mbps

Price Range: \$49.99 - \$59.99

#### Residential Vol P Offering

Unlimited Plan \$29.99 (1)

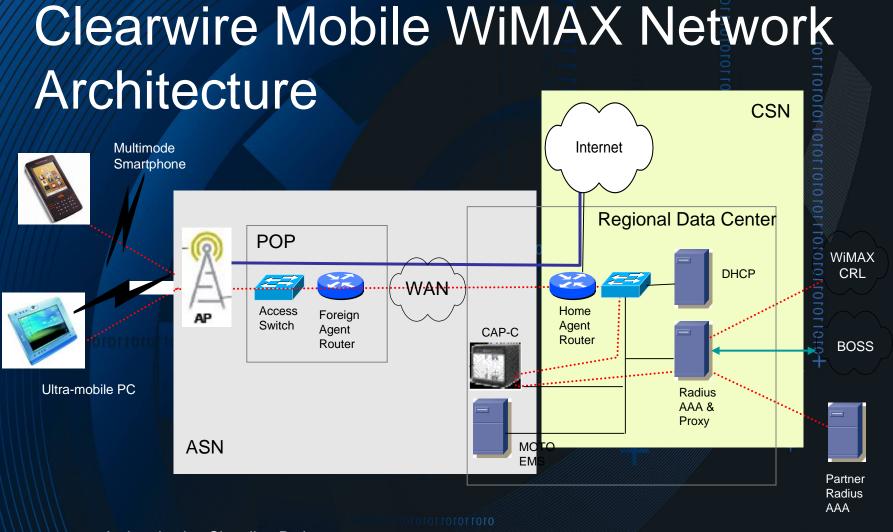




# VOIP Systems Enhancements 2007

- As of July 2007, 28 Operational VOIP Markets
- Automated E911 provisioning
- Local Number Portability support
- CLWR CLEC in Texas
- Improved core network support processes at BCE and CLECs
- Airlink voice quality improvements
  - Synch session set up stability with Rel 4.3 software
  - Quality metrics
  - Monitoring tools





**Authentication Signaling Path** 

**Customer Data Path** 

CRM Customer Record Sync



# **Educational Deployments**

- A sample of Clearwire's educational deployments include: Daytona Beach Community College, Hawaii's Public Libraries and numerous Boy's Girl's Clubs throughout the NW.
- Clearwire Classroom on Wheels: Service provider for Reno's virtual classroom on school bus networks.
- Students and Teachers have the ability to learn wirelessly moving from classroom and off campus locations.





# COW BUS ~Classroom on Wheels



# Wireless Integration Transport





Anchorage bus riders utilize Clearwire network on morning commute

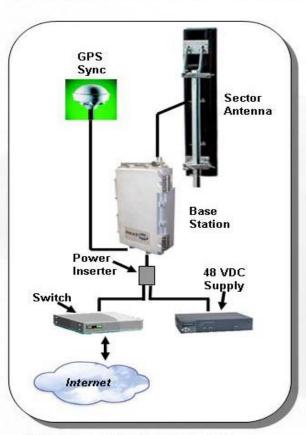
Picture of Anchorage Mayor Mark Begich holding Bus Modem. Begich uses Clearwire throughout Anchorage



## Mobile Broadband Unit

## Nextile

#### **How Does it Work?**



OFDM-based technology platform operates in a NLOS cellularized network



Trunk Mounted Mobile Broadband Unit: NLOS mobile outdoor modem mounts to trunk of emergency vehicle (police, fire, ambulance, etc.). The fully-integrated device (modem-antennatransceiver) delivers broadband voice and data services over licensed frequencies.

# Layout of Public Safety Unit



Expedience™

Modem

# Public Safety Officials – Carry the Office With You!

- "Mobile Ethernet" Advanced OFDM technology delivers consistent throughput everywhere in the coverage area
- Robust construction to meet Public Safety requirements
- Fast, seamless handoff at high vehicular speeds
- Reliable mobile operation over the entire contiguous network
- Multi-city roaming support



## Clearwire and South Carolina Collaboration

- Spectrum: Full Value paid for use of the SCETV Excess Spectrum Capacity
- Educational Services: Clearwire would coordinate efforts to deliver educational services and content at public schools and universities.
- State Infrastructure: State and municipal infrastructure that could be utilized for tower sites will help offset deployment costs in both rural and urban locations.
- Service Contracts: Support in providing city and state government departments and agencies with mobile broadband services.
- Emergency Response: Coordination in integrating Emergency Response Services

