

August 24, 2021

**To:** SC House ARPA & SRS Ad-Hoc Committee Members - Rep. Bruce Bannister, Chair **From:** Together SC - Madeleine McGee, President/CEO

Representing over 800 nonprofit organizations, philanthropic partners, and supporting businesses, Together SC encourages the Legislature to include a nonprofit grant program in their allocation of the state's American Rescue Plan Act (ARPA) dollars.

#### The Need:

While the state targets key needs with ARPA funds, such as broadband, job training / stabilization, infrastructure, tourism, and health/human services - the nonprofit sector stands ready to assist the state in meeting these objectives. Nonprofits provide many of the "wrap around services" that help make these priorities a reality. Without local nonprofits, communities are unable to tackle some of their most pressing challenges related to their recovery from COVID-19's economic impact.

## Request:

- Create and fund, at a meaningful level, a named nonprofit grants program SC Acceleration Grants Program - with two funding objectives:
  - a. Coordinating ARPA funded initiatives with nonprofit partners to meet legislative priorities.
  - b. Completing work begun by SC CARES Grant Program and providing local wrap-around support services across multiple sectors.
- 2. Strongly consider **engaging the nonprofit and philanthropic communit**y to assist in the creation and implementation of the grants program.

**Shared Objectives:** Together SC and the state share similar objectives related to the use of ARPA funds:

- 1. Focus ARPA funds on accelerating South Carolina's growth.
- 2. Help stabilize and grow employment across sectors.
- 3. Provide nonprofit grants in a simple, coordinated manner.
- 4. Limit burden on and unnecessary growth of state agencies.
- 5. Achieve accountability, transparency and localized impact.

**Nonprofit Grant Program Objectives:** Together SC believes, in addition the shared objectives shared with the state, that a nonprofit grant program should accomplish the following:

- 1. Build upon the work and lessons learned from the CARES Act grant program.
- 2. Be inclusive of all sectors of the nonprofit industry.
- 3. Provides access to nonprofits in every corner of the state.
- 4. Utilizes the nonprofit and philanthropic expertise already in place across the state.
- 5. Create positive momentum, and public awareness, around the work being done to address key issues in our state.

#### **CARES Act Look Back:**

- State invested \$25 million, with \$75 million requested in 2020.
  - 1,500+ applications, 686 awards
  - Updated Lens: The \$50 million gap in need is greater today than it was in 2020 due to continued COVID impacts.
- Funds were reimbursement based; limited to seven priority service areas; and excluded those who received other federal support, even if funds were to support different projects.
- Grant process was based on qualifications and checkboxes, and did not rely on applicant review or knowledge of local nonprofits.
  - Led to inconsistencies in grant awards.
- Final reports were not required to determine full impact.
- There was little recognition of funding or of work being supported by the State in the media.

# **Benefits to Utilizing the Nonprofit and Philanthropic Sector:**

- Offers the ultimate public-private partnership that is transparent, responsive and accountable for achieving our state's vision.
- Reduces risk and limits costs by aligning processes with industry standards and compliance up front.
- Will support wrap-around services that enable sustainable growth and restoration of the workforce.
- Brings in critical third-party accountability.
- Leverages existing trusted relationships and efficient grants systems.
- Builds long-term capacity statewide.
- Increases visibility and appreciation.

## **Benefits to the State:**

We believe that Together SC can assist the state in crafting a nonprofit grant program that helps achieve the following:

- Named program emphasizes State leadership over Federal.
- Stabilizes employment across multiple sectors.

- Maintains smaller government role by reducing burden on, and the growth of, state agencies.
- Provides nonprofit grants in a simple, coordinated manner with:
  - Effective distribution using a competitive model;
  - o Prevention of duplication;
  - Collection and analysis of impact data and stories;
  - o Guidehouse's oversight to reduce risk;
  - Increased transparency and accountability;
  - Visibility in communities;
  - Localized impact.