

<b>AGENCY NAME:</b>	SC Department of Commerce		
<b>AGENCY CODE:</b>	P320	<b>SECTION:</b>	50

**Fiscal Year 2019–2020  
Accountability Report**

**SUBMISSION FORM**

<b>AGENCY MISSION</b>	<p>Working together to create opportunities for South Carolinians by promoting:</p> <ul style="list-style-type: none"> <li>• Job creation</li> <li>• Economic growth</li> <li>• Improved living standards for South Carolinians</li> </ul>
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<b>AGENCY VISION</b>	<p>It is our vision that South Carolina’s economy will become more competitive in a global economy, providing South Carolinians of all ages and skill levels an opportunity to maximize their talents and abilities.</p>
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Does the agency have any major or minor recommendations (internal or external) that would allow the agency to operate more effectively and efficiently?

	Yes	No
<b>RESTRUCTURING RECOMMENDATIONS:</b>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Is the agency in compliance with S.C. Code Ann. § 2-1-230, which requires submission of certain reports to the Legislative Services Agency for publication online and to the State Library? See also S.C. Code Ann. § 60-2-30.

	Yes	No
<b>REPORT SUBMISSION COMPLIANCE:</b>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

<b>AGENCY NAME:</b>	<b>SC Department of Commerce</b>		
<b>AGENCY CODE:</b>	<b>P320</b>	<b>SECTION:</b>	<b>50</b>

Is the agency in compliance with various requirements to transfer its records, including electronic ones, to the Department of Archives and History? See the Public Records Act (S.C. Code Ann. § 30-1-10 through 30-1-180) and the South Carolina Uniform Electronic Transactions Act (S.C. Code Ann. § 26-6-10 through 26-10-210).

	<b>Yes</b>	<b>No</b>
<b>RECORDS MANAGEMENT COMPLIANCE:</b>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Is the agency in compliance with S.C. Code Ann. § 1-23-120(J), which requires an agency to conduct a formal review of its regulations every five years?

	<b>Yes</b>	<b>No</b>
<b>REGULATION REVIEW:</b>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Please identify your agency's preferred contacts for this year's accountability report.

	<u><i>Name</i></u>	<u><i>Phone</i></u>	<u><i>Email</i></u>
<b>PRIMARY CONTACT:</b>	Chris Huffman	803-737-0462	<a href="mailto:chuffman@scommerce.com">chuffman@scommerce.com</a>
<b>SECONDARY CONTACT:</b>	Michael McInerney	803-737-3949	<a href="mailto:mmcinerney@scommerce.com">mmcinerney@scommerce.com</a>

I have reviewed and approved the enclosed FY 2019–2020 Accountability Report, which is complete and accurate to the extent of my knowledge.

<b>AGENCY DIRECTOR (SIGN AND DATE):</b>	Signature on file  9/14/2020
<b>(TYPE/PRINT NAME):</b>	Robert M. Hitt III

<b>BOARD/CMSN CHAIR (SIGN AND DATE):</b>	
<b>(TYPE/PRINT NAME):</b>	

<b>AGENCY NAME:</b>	<b>SC Department of Commerce</b>		
<b>AGENCY CODE:</b>	<b>P320</b>	<b>SECTION:</b>	<b>50</b>

**AGENCY’S DISCUSSION AND ANALYSIS**

Team South Carolina has experienced great success over the last 10 years. While 2019 industry recruitment results reflected a little slower pace, South Carolina continued its overall mission and also persevered in ensuring existing companies grow and that the state’s workforce remains on the cutting edge.

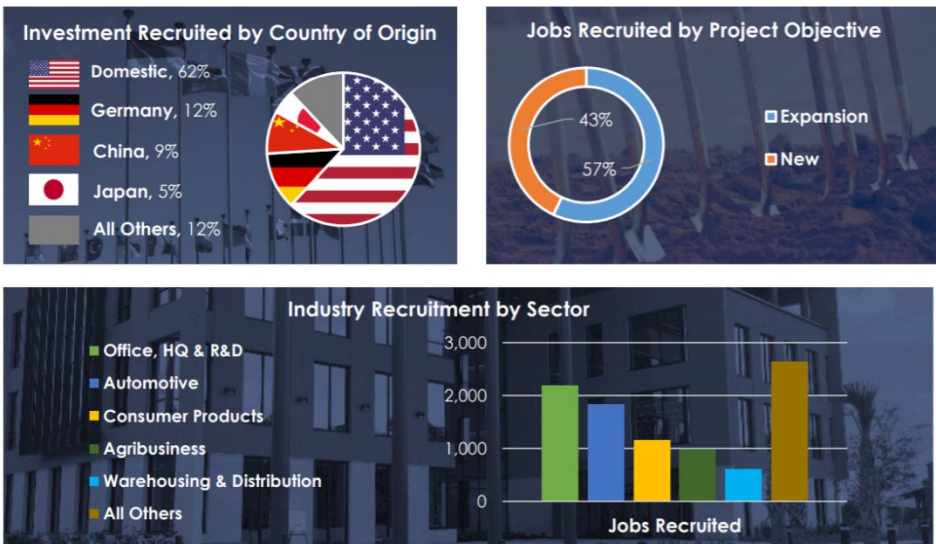
Building on the momentum gained in previous years, from January to December 2019, Team South Carolina won 129 economic development projects, accounting for \$2.4 billion in capital investment and more than 9,400 new jobs. These numbers not only represent new opportunities and a higher quality of life for South Carolinians, these projects prove that Team S.C.'s commitment to a business-friendly environment will make our economy prosperous and resilient in the years to come.

Maintaining the state’s stronghold as a leader in the manufacturing renaissance, the state's manufacturing sector led the way, accounting for more than 80% of capital investment in 2019. And, while South Carolina has gained a reputation as a manufacturing powerhouse, the state's economy continues to diversify. Last year, Team S.C. recruited more than 2,100 jobs in the office, headquarters and research and development sector, maintaining our reputation as a top destination for headquarters facilities and other office projects.

Through our collaboration with the S.C. Manufacturing Extension Partnership, more than 250 site visits - to small and medium-size manufacturing operations - were conducted. As a result, over 325 jobs were created and nearly 2,000 jobs were retained. Along with new and retained sales, cost savings and investment, the total economic impact was more than \$585 million.

Recognizing that developing talent plays a pivotal role in our mission, S.C. Commerce's Office of Innovation, in collaboration with Build Carolina, officially launched SC Codes this past spring. This first-of-its-kind, state-funded resource provides free online coding curriculum for all South Carolinians. The program has already gained tremendous traction, with more than 5,300 residents utilizing the platform.

Team S.C. is committed to maintaining our positive business environment and ensuring we meet the needs of all companies that call South Carolina home - now or in the future. More than just creating opportunities for the citizens of South Carolina, our efforts help diversify the state's economy, making it more prosperous and resilient in the years to come.

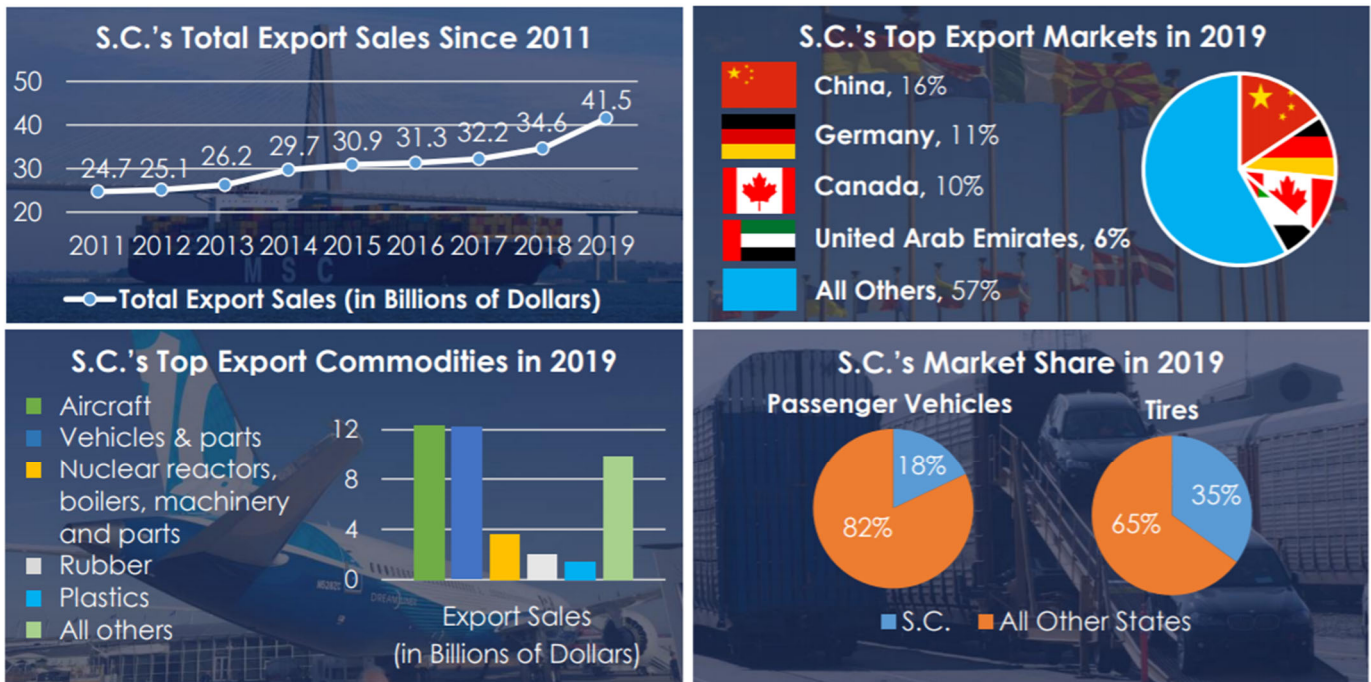


<b>AGENCY NAME:</b>	<b>SC Department of Commerce</b>		
<b>AGENCY CODE:</b>	<b>P320</b>	<b>SECTION:</b>	<b>50</b>

For the 10th consecutive year, South Carolina set a record for total export sales in 2019, as the state’s exporters sold \$41.5 billion in products in more than 198 countries and territories around the world. This sales figure represents a 19.7 percent increase over the 2018 total and ranks 11th among all states.

“South Carolina companies continue to produce top-quality products, and the world has taken notice,” said Secretary of Commerce Bobby Hitt. “Moving forward, we will continue to prioritize the growth of our international trade footprint and will encourage companies of all sizes to expand their reach into new markets overseas.”

**South Carolina’s international trade activity grew and diversified in 2019:**



**Risk Assessment and Mitigation Strategies**

- Potential public impact:** Should S.C. Commerce not accomplish its goals and objectives, the public would potentially realize the impact with a general decrease in economic opportunity, including employment opportunities and overall quality of living.
- Potential outside mitigation efforts:** While S.C. Commerce cannot control some of the factors that directly influence the state’s business operating climate, the team has adopted a pro-active approach to ensure companies already operating – or looking to operate – within our borders have the support and available resources to best navigate any uncertainty.

This has been realized in recent months, as the COVID-19 pandemic represents an unprecedented event for South Carolina's citizens, communities and businesses. Commerce has provided critical assistance to industry and individuals statewide from the onset of the virus. As recovery efforts move forward, support for the state's business community, especially small businesses, is imperative. There are several key areas to be addressed: the availability of small business financing; the gap in what is available and

<b>AGENCY NAME:</b>	<b>SC Department of Commerce</b>		
<b>AGENCY CODE:</b>	<b>P320</b>	<b>SECTION:</b>	<b>50</b>

what is needed for the most impacted industries; the ability for companies to access personal protection equipment; and workforce considerations, including the challenges presented in the near-term by implementing social distancing in the workplace. Commerce is committed to its mission to provide these critical resources and served as one of the lead agencies in Gov. McMaster's accelerateSC Task Force, charged with COVID-19 response efforts.

**3. Three options for the General Assembly to help resolve the issue (before it becomes a crisis):**

- a) To sustain the state’s economic development momentum, the General Assembly would be deliberate in maintaining South Carolina’s pro-business environment, including all areas of the state.
- b) To preserve the benefit of statewide collaboration, the General Assembly would retain support for Team SC, which includes regional alliances and partners such as the SC Manufacturing Extension Partnership, Small Business Development Centers and Council on Competitiveness.
- c) As the economy continues to diversify, the General Assembly would be receptive to modifying the state’s incentive structure to meet these evolving needs and keep South Carolina competitive with neighboring states. Specifically, South Carolina does not have a funding mechanism to address significant state infrastructure needs that are necessary for the state to continue and capitalize on its economic development success. Currently, the state addresses the need to modernize or construct new infrastructure based on population density or individual economic development projects. This approach leaves significant infrastructure gaps and inhibits the state from responding to business needs in a timely fashion. These types of large, strategic state infrastructure projects generally exceed Commerce’s grant funding resources (except when a project qualifies for economic development bond funding). Accordingly, there is no meaningful way for Commerce to fund an infrastructure need without doing so on a project by project basis. South Carolina’s ability to build strategic economic infrastructure independent of specific projects and supported by an appropriate funding mechanism is paramount to the state’s ability to remain competitive.

**S.C. Department of Commerce 2019 Top Accomplishments**

- 1. **Diverse recruitment activity:** In 2019, the state won 129 economic development projects, accounting for \$2.4 billion in capital investment and more than 9,400 new jobs. Maintaining the state’s stronghold as a leader in the manufacturing renaissance, the state's manufacturing sector led the way, accounting for more than 80% of capital investment in 2019. However, the state’s economy continues to diversify, as Team S.C. recruited more than 2,100 jobs in the office, headquarters and research and development sector last year.
- 2. **Record-breaking export success:** For the 10th consecutive year, South Carolina set a record for total export sales in 2019, as the state’s exporters sold \$41.5 billion in products in more than 198 countries and territories around the world. This sales figure represents a 19.7 percent increase over the 2018 total and ranks 11th among all states.

<b>AGENCY NAME:</b>	<b>SC Department of Commerce</b>		
<b>AGENCY CODE:</b>	<b>P320</b>	<b>SECTION:</b>	<b>50</b>

3. **Small and existing business support:** Strengthening existing industry and small business services continued to be a key focus in FY20. S.C. Commerce participated and/or hosted a number of programs to support business growth, including B2B events, supplier outreach and recycling assistance. S.C. Commerce staff made 561 contacts with small businesses and recycling businesses; 742 existing industry visits; and 884 businesses attended Commerce-hosted business development events. In a survey of businesses that participated in Commerce-hosted business services programs, the top five direct impacts identified were: new business relationships (35%); contracts obtained or in-process (27.5%); recycling markets identified (23.75%); suppliers identified (22.5%); and business expansion (21.25%).
  
4. **Brand awareness in business community:** Within the last 12 months, we've had announcements from industry-recognized companies, including: Spartan Motors, Inc.; Ross Stores Distribution Center; Global Lending Services, LLC; A&R Logistics; and Alorica.
  
5. **Focus on rural communities:** In an effort to bring economic development to communities of all sizes, the state's rural areas remained a priority and strategic focus. Over the last nine years, South Carolina has recruited more than \$9.1 billion in new capital investment and 32,000 new jobs to rural communities. In fact, 17% of last year's job recruitment total and 21% of the investment total went to Tier III and Tier IV counties. Additionally, in tandem with the federal Opportunity Zones program, designed to encourage long-term private investments in low-income communities, S.C. Commerce established a grant program to assist counties with marketing opportunities zones within their respective counties.
  
6. **Workforce collaboration:** There are few cases in history where the ebb and flow of the workforce system is interrupted as dramatically as during COVID-19. South Carolina had sustained record low unemployment until the onset of the pandemic, and, almost immediately, the pendulum swung in the direction of notably high unemployment. Thus, the workforce focus transitioned from cultivating a more dynamic workforce system to reacting to immediate needs of this unique time. Some efforts of the CCWD will remain consistent and are important to South Carolina in any economic conditions, to include: the need for longitudinal data information, interagency coordination and unified actions in a common direction. However, in its fourth year of operations, the S.C. Coordinating Council for Workforce Development (CCWD) continued building a workforce development system to align with state resources and programs with the ever-changing needs of industry. The CCWD moved forward in implementing several initiatives identified during the WorkforceONE Summit hosted last year, including: the development of a draft Workforce Dictionary to identify and define various education, workforce and economic development terminology and lingo; the creation of Regional Workforce Snapshots to present specific workforce, industry recruitment and education data within a one-page document for each of the 12 local workforce regions; and exploratory research to determine the best path forward for the development of a statewide workforce plan.
  
7. **Igniting innovation:** As part of an ongoing effort to support and grow an innovative, technology-based and entrepreneurial business environment, S.C. Commerce had an impactful year. **The Office of Innovation**, in collaboration with Build Carolina, officially launched SC Codes. This first-of-its-kind, state-funded resource provides free online coding curriculum for all South Carolinians and has already gained tremendous traction with more than 5,300 residents utilizing the platform. The Office of Innovation also hosted the Toolkit Talk series. The interactive three-day series, which is part of the Scribble online resource, provided opportunities for idea sharing and collaboration between innovators of all industry sectors and experience levels. In late fall, S.C. Commerce participated in the formal inauguration of the **S.C. Fraunhofer USA Alliance** – led by Gov. McMaster and attended by a German delegation. The event marked a milestone for the S.C. Fraunhofer USA Alliance – which is a collaborative effort between the S.C. Council on Competitiveness, the S.C. Department of Commerce and the Fraunhofer USA Center for Experimental Software Engineering (CESE) in Maryland – as

<b>AGENCY NAME:</b>	<b>SC Department of Commerce</b>		
<b>AGENCY CODE:</b>	<b>P320</b>	<b>SECTION:</b>	<b>50</b>

it continues to build collaborations on a statewide, national and international scale. And, in coordination with the S.C. Manufacturing Extension Partnership, S.C. Commerce launched the **SC Cybersecurity Assistance Program**, which provides funding (via a competitive grant process) and assistance for defense contractors to comply with cybersecurity standards.

8. **Infrastructure improvements:** Ongoing efforts to strength South Carolina’s infrastructure network reached major milestones this year, including: ongoing work on the Charleston Harbor Deepening Project; construction advances for the country’s newest container terminal, the Hugh K. Leatherman Terminal, on track to open in March 2021; and construction of the Navy Base Intermodal Facility project continued to move forward. Additionally, initial construction phases for the Camp Hall Rail Line project, managed by S.C. Commerce’s Division of Railways, Palmetto Railways, commenced and are ongoing. The proposed rail line will bring industrial rail service to Camp Hall Commerce Park in Berkeley County, while supporting overall infrastructure needs and opening the door to greater economic development efforts in South Carolina.
  
9. **Sites.** Companies locate where they feel they can be profitable and find success. Presenting them with a strong inventory of available real estate, via the LocateSC website, is a great way to convey Team South Carolina’s commitment to ensuring a welcoming business environment. S.C. Commerce has been working with various allies to replenish this inventory and launched the Palmetto Sites program, which offers prospective industry partners access to an inventory of industrial sites that have been vetted to meet an individual project's needs. S.C. Commerce also initiated a competitive grant program to help local communities create drone videos of their most marketable sites. In all, LocateSC awarded 25 grants totaling almost eleven million dollars during the fiscal year.
  
10. **accelerateSC Task Force.** S.C. Commerce served as one of the lead agency of the accelerateSC Task Force’s “Response” component, charged with identifying challenges related to workforce capacity, workforce re-entry, critical industries, capital requirements, regulatory issues and supply chain/logistics. The Task Force’s focus was to advise Gov. McMaster on immediate and future actions necessary to accelerate the state’s economy in response to the COVID-19 pandemic.

Agency Name: DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020  
Accountability Report

Agency Code: P320 Section: 50

Strategic Planning and Performance Measurement Template

Statewide Enterprise Strategic Objective	Type	Item #			Description	2019-20			Time Applicable	Data Source and Availability	Calculation Method	Meaningful Use of Measure
		Goal	Strategy	Measure		Base	Target	Actual				
Public Infrastructure and Economic Development	G	1			Attract capital investment and job creation throughout South Carolina							
	S	1.1			Implement a targeted marketing strategy to promote new investment and job creation							
	M		1.1.1	Meet or Exceed capital investment goal established by agency	\$4.17 Billion	\$4.25 Billion	\$2.44 Billion	Jan 2019 - Dec 2019	Customer Relation Management System	Calculated from commitment letters from		Program impact
	M		1.1.2	Meet or Exceed jobs recruited goal established by agency	14,071	14,500	9,402	Jan 2019 - Dec 2019	Customer Relation Management System	Calculated from commitment letters from		Program impact
	M		1.1.3	South Carolina's ranking of the most business-friendly states in the U.S.	5th	10th	3rd	Jan 2019 - Dec 2019	Area Development's	Area Development's		Independent determination of Business Conditions
	M		1.1.4	South Carolina's ranking among the states of the number of estimated jobs created by Foreign Direct and Interstate Investment per million inhabitants	1st	10th	20th	Jan 2019 - Dec 2019	IBM Global Business Services	IBM Global Business Services		Independent determination of FDI results
	S	1.2			Increase Emphasis on recruiting jobs to rural communities of SC							
	M		1.2.1	Meet or Exceed goal established by agency for jobs recruited in rural areas of SC.	2,734	3,000	1,597	Jan 2019 - Dec 2019	Customer Relation Management System	Counties designated as Tier III or Tier IV for Jobs Tax		Program impact
	M		1.2.2	Meet or Exceed % of jobs recruited in rural areas of SC as compared to % of labor pool residing in rural counties.	19%	19%	17%	Jan 2019 - Dec 2019	Customer Relation Management System	Rural counties are identified as Tier III and IV Counties by		Program impact
Public Infrastructure and Economic Development	G	2			Build on the strengths of the state's existing, small, and emerging industries							
	S	2.1			Build on the strengths of the state's existing industries							
	M		2.1.1	Hold seminars with partners to increase existing businesses understanding of exporting and trade resources	248	185	401	July 2019 - June 2020	Attendance records of training	Actual attendees		Education of Small Businesses on export opportunities
	M		2.1.2	South Carolina's ranking of states in exports per capita	6th	7th	4th	Jan 2019 - Dec 2019	US Department of Commerce	Statistic provided by US Department of Commerce		Program impact
	M		2.1.3	Number of companies visited as a result of the agency Existing Industry Visitation Program	543	450	742	July 2019 - June 2020	Customer Relation Management System	Number of visits		Program impact
	M		2.1.4	Hold stakeholder events for carpet, compost and plastics recycling market development	150	100	369	July 2019 - June 2020	Attendance records of training	Actual attendees		Education of Stakeholders
	M		2.1.5	Calls addressed by agency concerning recycling industry inquiries	259	250	231	July 2019 - June 2020	Customer Relation Management System	Number of inquiries		Connecting businesses to resources
	S	2.2			Build on the strengths of the state's small businesses							
	M		2.2.1	Calls addressed by agency concerning small business inquiries	347	300	330	July 2019 - June 2020	Customer Relation Management System	Number of inquiries		Connecting small businesses to resources
	M		2.2.2	Increase number of companies included in SourceSC database	1536	1650	1606	July 2019 - June 2020	Customer Relation Management System	Actual number of companies included in		Connecting companies looking for suppliers to small businesses
	M		2.2.3	Host existing industry events for local suppliers and service providers to connect them with opportunities with state OEM's/Tier 1's	490	500	515	July 2019 - June 2020	Attendance records of training	Actual attendees		Connecting companies looking for local suppliers and service
	S	2.3			Build on the strengths of the state's innovative and emerging industries							
	M		2.3.1	Year over year growth in Scribble Brand	New	50%	1,885	July 2019 - June 2020	Marketing Analytics	Number of users to platform		This was the first year of deployment for Scribble
	M		2.3.2	Number of innovation ecosystem strategy, networking, and building events	New	12	24	July 2019 - June 2020		Number of Events		Address innovative programs in the state
	M		2.3.3	Number of companies accepted into the 3Phase program	25	15	22	July 2019 - June 2020	Grantees	Actual companies		Address innovative programs in the state



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Fiscal Year 2019-2020  
Accountability Report

Agency Code: P320 Section: 50

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		Goal	Strategy	Measure		Base	Target	Actual				
Public Infrastructure and Economic Development	G	3			<b>Increase the knowledge and available infrastructure in South Carolina through workforce and community development</b>							
	S	3.1			<b>Work with local leaders to develop economic development "product," such as speculative buildings, industrial sites and parks to ensure that communities have available properties for investors and job creators</b>							
	M		3.1.1		Add quality sites to revised building and sites database (LocateSC)	624	600	537	July 2019 - June 2020	LocateSC	Number of actual sites on LocateSC	Capacity building
	M		3.1.2		Add quality buildings to revised building and sites database (LocateSC)	294	275	249	July 2019 - June 2020	LocateSC	Number of industrial buildings on LocateSC	Capacity building
	S	3.2			<b>Improve infrastructure of South Carolina Lower-Moderate Income (LMI) communities by making a suitable living environment more widely available.</b>							
	M		3.2.1		Number of predominantly LMI communities who received CDBG funding for new or improved infrastructure, facilities or services	20	15	15	July 2019 - June 2020	Grantees	Actual grantees	Program impact
	M		3.2.2		Number of predominantly LMI communities who received CDBG funding for community and regional planning and coordination initiatives	40	40	0	July 2019 - June 2020	Grantees	Actual grantees	Due date for Applications were delayed because of COVID. Awards were made in July of 2020
	M		3.2.3		Number of predominantly LMI communities who received CDBG funding to preserve neighborhoods through revitalization, development or elimination of blight	15	10	8	July 2019 - June 2020	Grantees	Actual grantees	Program impact
	M		3.2.4		Number of LMI households who benefitted from CDBG funding by making existing affordable housing more sustainable by connecting units to public infrastructure	218	100	77	July 2019 - June 2020	Figures provided by grantees	Actual households	Program impact
	S	3.3			<b>Provide timely, relevant, and up-to-date economic development training for local leadership and practitioners.</b>							
	M		3.3.1		Meet or exceed the goal established by agency for number of attendees participating in agency sponsored training opportunities	520	450	344	July 2019 - June 2020	Attendance records of training	Actual attendees	Education of Stakeholders
	M		3.3.2		Economic development training provided by agency meeting the needs of attendees	4.8	4.5	4.78	July 2019 - June 2020	Evaluations completed by attendees of	Current value, based on 5 point scale with 5 being the	Education of Stakeholders
Public Infrastructure and Economic Development	G	4			<b>Serve as the connection for the business and education communities in order to prepare the workforce to meet industry demands</b>							
	S	4.1			<b>Facilitate the delivery of information, resources, and services to students and their parents, educators, employers in our local communities.</b>							
	M		4.1.1		Number of educators receiving information, resources, and services at sponsored events	9,529	8,000	8,993	July 2019 - June 2020	Regional Workforce Advisors	Actual attendees	Education of Stakeholders
	M		4.1.2		Number of students receiving information, resources, and services at sponsored events	78,350	42,500	62,442	July 2019 - June 2020	Regional Workforce Advisors	Actual attendees	Education of Stakeholders
	M		4.1.3		Number of high schools and technical colleges participating in the Renaissance Manufacturing Initiative during the current period	230	225	243	July 2019 - June 2020	STEM Premier	Number participating	Capacity building
	M		4.1.4		Number of existing industries participating in the Renaissance Manufacturing Initiative during the current period	275	225	267	July 2019 - June 2020	STEM Premier	Number participating	Capacity building
	S	4.2			<b>Facilitate Applied Research by partnering SC institutes of Higher Education with Companies and Partners to collaborate and find solutions</b>							
	M		4.2.1		Numbers of Partners/Companies involved in grants funded in the current year with Applied Research Fund Dollars	17	20	13	July 2019 - June 2020	Grantees	Actual grantees	Program impact

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Fiscal Year 2019-2020  
Accountability Report

Agency Code: P320 Section: 50

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		Goal	Strategy	Measure		Base	Target	Actual				
	M			4.2.2	Funds Leveraged from grants funded in the current year with Applied Research Fund Dollars	1 to 1.86	1 to 1.1	1 to 1.55	July 2019 - June 2020	Grantees	Actual grantees	Program impact
Public Infrastructure and Economic Development	G			5	<b>Manage agency assets to achieve agency goals and objectives</b>							
	S			5.1	<b>Manage agency assets to achieve agency goals and objectives</b>							
	M			5.1.1	% of end of year state, earmarked, and restricted funds cash balance committed or obligated to future projects	98%	90%	98.5%	July 2019 - June 2020	SCEIS	Active obligations	Utilization of Funds

Agency Name: DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020  
Accountability Report

Agency Code: P320 Section: 50

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		Goal	Strategy	Measure		Base	Target	Actual				
Public Infrastructure and Economic Development	G	1			Attract capital investment and job creation throughout South Carolina							
	S	1.1			Implement a targeted marketing strategy to promote new investment							
	M		1.1.1	Meet or Exceed capital investment goal established by agency	\$2.44 Billion	\$3.5 Billion		Jan 2020 - Dec 2020	Customer Relation Management System	Calculated from commitment letters from companies	Program impact	
	M		1.1.2	Meet or Exceed jobs recruited goal established by agency	9,402	13,000		Jan 2020 - Dec 2020	Customer Relation Management System	Calculated from commitment letters from companies	Program impact	
	M		1.1.3	South Carolina's ranking of the most business-friendly states in the U.S.	3rd	10th		Jan 2020 - Dec 2020	Area Development's	Area Development's	Independent determination of Business Conditions	
	M		1.1.4	South Carolina's ranking among the states of the number of estimated jobs created by Foreign Direct and Interstate Investment per million inhabitants	20th	10th		Jan 2020 - Dec 2020	IBM Global Business Services	IBM Global Business Services	Independent determination of FDI results	
	S	1.2			Increase Emphasis on recruiting jobs to rural communities of SC							
	M		1.2.1	Meet or Exceed goal established by agency for jobs recruited in rural areas of SC.	1,597	3,000		Jan 2020 - Dec 2020	Customer Relation Management System	Counties designated as Tier III or Tier IV for Jobs Tax Credit purposes	Program impact	
	M		1.2.2	Meet or Exceed % of jobs recruited in rural areas of SC as compared to % of labor pool residing in rural counties.	17%	21%		Jan 2020 - Dec 2020	Customer Relation Management System	Rural counties are identified as Tier III and IV Counties by the SCDOR.	Program impact	
Public Infrastructure and Economic Development	G	2			Build on the strengths of the state's existing, small, and emerging							
	S	2.1			Build on the strengths of the state's existing industries							
	M		2.1.1	Hold seminars with partners to increase existing businesses understanding of exporting and trade resources	401	275		July 2020 - June 2021	Attendance records of training	Actual attendees	Education of Small Businesses on export opportunities	
	M		2.1.2	South Carolina's ranking of states in exports per capita	4th	6th		Jan 2020 - Dec 2020	US Department of Commerce	Statistic provided by US Department of Commerce	Program impact	
	M		2.1.3	Number of companies visited as a result of the agency Existing Industry Visitation Program	742	750		July 2020 - June 2021	Customer Relation Management System	Number of visits	Program impact	
	M		2.1.4	Calls addressed by agency concerning recycling industry inquiries	231	100		July 2020 - June 2021	Customer Relation Management System	Number of inquiries	Connecting businesses to resources	
	S	2.2			Build on the strengths of the state's small businesses							
	M		2.2.1	Calls addressed by agency concerning small business inquiries	330	325		July 2020 - June 2021	Customer Relation Management System	Number of inquiries	Connecting small businesses to resources	
	M		2.2.2	Increase number of companies included in SourceSC database	1,606	1650		July 2020 - June 2021	Customer Relation Management System	Actual number of companies included in database	Connecting companies looking for suppliers to small businesses	
	M		2.2.3	Host existing industry events for local suppliers and service providers to connect them with opportunities with state OEM's/Tier 1's	515	400		July 2020 - June 2021	Attendance records of training	Actual attendees	Connecting companies looking for local suppliers and service providers	
	S	2.3			Build on the strengths of the state's innovative and emerging industries							
	M		2.3.1	Year over year growth in Scribble Brand	1,885	50%		July 2020 - June 2021	Marketing Analytics	Number of users to platform	Program impact	
	M		2.3.2	Number of innovation ecosystem strategy, networking, and building events	24	10		July 2020 - June 2021			Address innovative programs in the state	
	M		2.3.3	Number of companies accepted into the 3Phase program	22	15		July 2020 - June 2021	Grantees	Actual companies	Address innovative programs in the state	

Agency Name: DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020  
Accountability Report

Agency Code: P320 Section: 50

Strategic Planning and Performance Measurement Template

Statewide Enterprise Strategic Objective	Type	Item #			Description	2020-21			Time Applicable	Data Source and Availability	Calculation Method	Meaningful Use of Measure
		Goal	Strategy	Measure		Base	Target	Actual				
Public Infrastructure and Economic Development	G	3			<b>Increase the knowledge and available infrastructure in South Carolina</b>							
	S	3.1			<b>Work with local leaders to develop economic development "product,"</b>							
	M		3.1.1		Add quality sites to revised building and sites database (LocateSC)	537	600		July 2020 - June 2021	LocateSC	Number of actual sites on LocateSC	Capacity building
	M		3.1.2		Add quality buildings to revised building and sites database (LocateSC)	249	275		July 2020 - June 2021	LocateSC	Number of industrial buildings on LocateSC	Capacity building
	S	3.2			<b>Improve infrastructure of South Carolina Lower-Moderate Income</b>							
	M		3.2.1		Number of predominantly LMI communities who received CDBG funding for new or improved infrastructure, facilities or services	15	10		July 2020 - June 2021	Grantees	Actual grantees	Program impact
	M		3.2.2		Number of predominantly LMI communities who received CDBG funding for community and regional planning and coordination initiatives	-	40		July 2020 - June 2021	Grantees	Actual grantees	Program impact
	M		3.2.3		Number of predominantly LMI communities who received CDBG funding to preserve neighborhoods through revitalization, development or elimination	8	10		July 2020 - June 2021	Grantees	Actual grantees	Program impact
	M		3.2.4		Number of LMI households who benefitted from CDBG funding by making existing affordable housing more sustainable by connecting units to public	77	75		July 2020 - June 2021	Figures provided by grantees	Actual households	Program impact
	S	3.3			<b>Provide timely, relevant, and up-to-date economic development</b>							
	M		3.3.1		Meet or exceed the goal established by agency for number of attendees participating in agency sponsored training opportunities	344	200		July 2020 - June 2021	Attendance records of training	Actual attendees to virtual meetings	Education of Stakeholders
	M		3.3.2		Economic development training provided by agency meeting the needs of attendees				July 2020 - June 2021	Evaluations completed by attendees of training	Current value, based on 5 point scale with 5 being the highest score. Average score per training class added together then divided by numbers of classes offered by agency.	Education of Stakeholders
						4.78	4.5					
Public Infrastructure and Economic Development	G	4			<b>Serve as the connection for the business and education communities in</b>							
	S	4.1			<b>Facilitate the delivery of information, resources, and services to</b>							
	M		4.1.1		Number of educators receiving information, resources, and services at sponsored events	8,993	6,000		July 2020 - June 2021	Regional Workforce Advisors	Actual attendees	Education of Stakeholders
	M		4.1.2		Number of students receiving information, resources, and services at sponsored events	62,442	30,000		July 2020 - June 2021	Regional Workforce Advisors	Actual attendees	Education of Stakeholders
	M		4.1.3		Number of high schools and technical colleges participating in the Renaissance Manufacturing Initiative during the current period	243	250		July 2020 - June 2021	STEM Premier	Number participating	Capacity building
	M		4.1.4		Number of existing industries participating in the Renaissance Manufacturing Initiative during the current period	267	250		July 2020 - June 2021	STEM Premier	Number participating	Capacity building
	S	4.2			<b>Facilitate Applied Research by partnering SC institutes of Higher</b>							
	M		4.2.1		Numbers of Partners/Companies involved in grants funded in the current year with Applied Research Fund Dollars	13	20		July 2020 - June 2021	Grantees	Actual grantees	Program impact
	M		4.2.2		Funds Leveraged from grants funded in the current year with Applied Research Fund Dollars	1 to 1.55	1 to 1		July 2020 - June 2021	Grantees	Actual grantees	Program impact
Public Infrastructure and Economic Development	G	5			<b>Manage agency assets to achieve agency goals and objectives</b>							
	S	5.1			<b>Manage agency assets to achieve agency goals and objectives</b>							
	M		5.1.1		% of end of year state, earmarked, and restricted funds cash balance committed or obligated to future projects	98.5%	95%		July 2020 - June 2021	SCEIS	Active obligations	Utilization of Funds

**Agency Name:** DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020  
Accountability Report

**Agency Code:** P320 **Section:** 50

Program Template

Program/Title	Purpose	FY 2019-20 Expenditures (Actual)				FY 2020-21 Expenditures (Projected)				Associated Measure(s)
		General	Other	Federal	TOTAL	General	Other	Federal	TOTAL	
I. Administration & Support	To support the agency with legal, finance, budget, information technology and human resources services.	\$ 1,595,787	\$ 250,984		\$ 1,846,771	\$ 1,450,000	\$ 380,000		\$ 1,830,000	5.1.1
II.A. Global Business Development	To recruit new and existing expansions and locations; to increase the capital investment and number of jobs in South Carolina.	\$ 4,388,258	\$ 84,774		\$ 4,473,032	\$ 4,090,000	\$ 110,000		\$ 4,200,000	1.1.1,1.1.2,1.1.3,1.1.4,1.2.1,1.2.2
II.B. Small Business and Existing Industry	To help South Carolina companies both large and small achieve peak performance by bringing together professionals who offer a wealth of experience in key areas to offer a dynamic approach that helps businesses and communities prosper.	\$ 1,811,631	\$ 327,355	\$ 224,725	\$ 2,363,711	\$ 1,800,000	\$ 340,000	\$ 200,000	\$ 2,340,000	1.1.3,2.1.1,2.1.2,2.1.3,2.1.4,2.2.1,2.2.2,2.2.3
II.C. Community & Rural Development	To assist local leaders in achieving success for their communities through product development, asset development and leadership and community investment.	\$ 10,983,749	\$ 781,159		\$ 11,764,908	\$ 22,000,000	\$ 800,000		\$ 22,800,000	3.1.1,3.1.2,3.3.1,3.3.2
II.D Marketing, Communications and Research	To develop marketing strategies utilizing the State's brand in recruiting industry and attracting investments to the State. To provide real-time, accurate data, information, and research to support the mission of the agency in recruiting industry and attracting investments to the State.	\$ 1,781,931			\$ 1,781,931	\$ 1,940,000			\$ 1,940,000	1.1.1,1.1.2,1.1.3,1.1.4,1.2.1,1.2.2
II.E.1 Grant Programs - Coordinating Council for Economic Development	To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion.	\$ 27,534,935	\$ 43,306,797		\$ 70,841,732	\$ 30,000,000	\$ 58,815,000		\$ 88,815,000	1.1.1,1.1.2,1.1.4,1.2.1,1.2.2
II.E.2 Grant Programs - Community Development Block Grant	To assist communities with grants for infrastructure, housing, economic development and planning.	\$ 618,434	\$ 1,540,196	\$ 15,650,668	\$ 17,809,298	\$ 390,000	\$ 340,000	\$ 18,765,000	\$ 19,495,000	3.2.1,3.2.2,3.2.3,3.2.4
II.F Regional Education Centers	To work with business community and educational system to bridge the gap between our education system and our workforce needs.	\$ 5,125,790	\$ 3,057,080		\$ 8,182,870	\$ 3,060,000	\$ 1,990,000		\$ 5,050,000	4.1.1,4.1.2,4.1.3,4.1.4,4.2.1,4.2.2
II.G Innovation/Emerging Industries	To support the growth of the state's high-tech and high-growth industry under the goals of the SC Innovation Plan.	\$ 1,813,420			\$ 1,813,420	\$ 1,830,000			\$ 1,830,000	2.3.1, 2.3.2, 2.3.3
All Other Items	Regional Economic Development Organizations, SC Manufacturing Extension Partnership, Shared Resources, Council on Competitiveness, Small Business Development Centers, Economic Development Hubs and Community Development Infrastructure and the Town of Lamar.	\$ 7,811,082	\$ 117,502		\$ 7,928,584	\$ 7,500,000	\$ 100,000		\$ 7,600,000	1.1.3, 2.1.3
<b>Totals</b>		\$ 63,465,017	\$ 49,465,847	\$ 15,875,393	\$ 128,806,257	\$ 74,060,000	\$ 62,875,000	\$ 18,965,000	\$ 155,900,000	

Agency Name: DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020

Accountability Report

Agency Code: P320 Section: 050

Legal Standards Template

Item #	Law Number	Jurisdiction	Type of Law	Statutory Requirement and/or Authority Granted	Does this law specify who your agency must or may serve? (Y/N)	Does the law specify a product or service your agency must or may provide?	<i>If yes, what type of service or product?</i>	<i>If other service or product, please specify what service or product.</i>
1	13-1-10	State	Statute	Establishes DOC as an agency to be comprised of various divisions, such divisions to have the functions and powers as provided for by law.	No	No		
2	13-1-20	State	Statute	Establishes purpose of DOC to conduct statewide program to stimulate economic activity, manage business affairs of Savannah Valley Development Division, develop, public railways system, and enhance economic growth via strategic planning and coordination.	No	No		
3	13-1-25	State	Statute	Clarifies that all funds use by DOC regardless of source are public monies for all purposes; establishes reporting requirements each fund during previous calendar year; provides exemption for expenditures for ongoing negotiations with industry or business until next calendar year.	No	No		
4	13-1-30	State	Statute	Establishes Secretary to be appointed by Governor and confirmed by Senate and who shall have authority to appoint an executive director and directors of each division of agency, all to serve the pleasure of the secretary.	No	No		
5	13-1-40	State	Statute	Establishes the Secretary's authority to appoint advisory councils.	No	No		
6	13-1-45	State	Statute	Establishes SC Water and Wastewater Infrastructure Fund and criteria for funds implementation. Program funded from Tobacco Settlement Proceeds and has been completed.	No	No		
7	13-150	State	Statute	Establishes annual audit of DOC.	No	Yes	Report our agency must/may provide	Annual Audit
8	13-1-380	State	Statute	Establishes the Recycling Development Advisory Council and its functions.	Yes	Yes	Other service or product our agency must/may provide	Establish RDMAC
9	13-1-1710	State	Statute	Creates the Coordinating Council for Economic Development with the Secretary of Commerce as Chair and the heads of ten other agencies as members.	No	No		
10	13-1-1720	State	Statute	Establishes the purposes and duties of the Council.	No	Yes	Other service or product our agency must/may provide	Establish CCED
11	13-1-1730	State	Statute	Establishes annual reporting requirement.	No	Yes	Other service or product our agency must/may provide	Annual reporting requirements
12	13-1-1740	State	Statute	Council to make recommendations to Governor, General Assembly, and Budget & Control Board as to economic development programs, policies, and appropriations.	No	No		
13	13-1-1750	State	Statute	Council to be funded by members agencies (proviso allows Council administration to be funded from programmatic funds); Council make establish technical advisory committees and shall use data available from DOT, universities, and other agencies relevant to economic development and growth in SC.	No	No		
14	13-1-1760	State	Statute	Council shall not infringe on authority of members agencies.	No	No		
15	13-1-1810	State	Statute	Transfers the powers and duties of Regional Education Centers (REC) to DOC.	No	No		
16	13-1-1820	State	Statute	Establishes that DOC will provide oversight to RECs; provides primary responsibilities of RECs; requires each REC to have a career development facilitator; requires provision of data and reports as requested by DOC; provides that RECs must conform to requirements of Local Workforce Investment Areas as established by SC Workforce Investment Act and have a board with meeting statutory requirements. RECs shall include one-stop shops, workforce investment boards, tech prep consortia, and regional technology centers.	Yes	Yes	Other service or product our agency must/may provide	Establishes oversight and responsibilities of the RECs
17	13-1-1840	State	Statute	Requires SCDEW, and State Tech, and Department of Education to assist DOC in planning and promoting No career information and employment options and preparation programs and in the establishment of RECs.	No	No		
18	13-1-2030	State	Statute	Create the "Coordinating Council For Workforce Development" to meet certain current and future workforce needs, to provide for the members of the coordinating council, and to establish the duties of the council.	Yes	Yes	Other service or product our agency must/may provide	Establish CCWD

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19	Housing & Community Development Act of 1974 and associated regulations found in Title 24, Housing & Urban Development, Part 570, Community Development Block Grants.	Federal	Statute	Establishes programmatic framework for Community Development Block Grant Program administered by DOC.	Yes	No		
20	Proviso 50.1	State	Proviso	Any proceeds from the sale of publications may be retained in the agency.	No	No		
21	Proviso 50.2	State	Proviso	This proviso allows the Coordinating Council for Economic Development the ability to utilize up to ten percent of the Set Aside Fund for administrative program costs and business recruitment and retention and \$60,000 of the Set Aside Fund to be used for GIS related expenditures and any remaining balance at the end of this fiscal year to be carried forward to next year.	No	No		
22	Proviso 50.3	State	Proviso	This proviso allows the Coordinating Council for Economic Development the authority to transfer economic development funds at its disposal to the Closing Fund.	No	No		
23	Proviso 50.4	State	Proviso	Allows the carry forward of funds collected from SC companies for trade shows.	No	No		
24	Proviso 50.5	State	Proviso	Requires the establishment of a Special Events Advisory Committee and expenditure and reporting guidelines.	No	No		
25	Proviso 50.6	State	Proviso	Revenue received from the sublease on non-state owned office space may be retained and expended to offset the cost of the department's leased office space.	No	No		
26	Proviso 50.7	State	Proviso	The department may charge a fee for ad sales in department authorized publications and may use these fees to offset the cost of printing and production of the publications. Any revenue generated above the actual cost shall be remitted to the General Fund.	No	No		
27	Proviso 50.8	State	Proviso	The Secretary of Commerce shall be authorized to appoint the staff of the department's foreign offices on a contractual basis on such terms as the Secretary deems appropriate, subject to review by the Office of Human Resources of the Budget and Control Board.	No	No		
28	Proviso 50.9	State	Proviso	Requires the transfer of \$500,000 shall be made available for the routing, planning and construction of I-73.	Yes	Yes	Distribute funding to another entity	Transfer to DOT for I-73
29	Proviso 50.10	State	Proviso	In order to encourage and facilitate economic development, funds appropriated for the Closing Fund for competitive recruitment purposes shall be used as approved by the Coordinating Council for Economic Development. Any unexpended at the end of the prior fiscal year may be carried forward and expended in the current fiscal year by the Department of Commerce for the same purposes	No	No		
30	Proviso 50.11	State	Proviso	Application fees received by the department must be deposited within five business days from the Coordinating Council application approval date.	No	No		
31	Proviso 50.12	State	Proviso	The Recycling Market Development Advisory Council must submit an annual report outlining recycling activities to the Governor and members of the General Assembly by March fifteenth each year.	Yes	Yes	Report our agency must/may provide	Annual RMDAC reporting
32	Proviso 50.13	State	Proviso	Establishes the guidelines for the disbursement of funds related to the Regional Economic Development Organizations.	Yes	Yes	Distribute funding to another entity	Regional Economic Development Organizations
33	Proviso 50.14	State	Proviso	Establishes the guidelines for funds authorized to the SC Mfg Extension Partnership.	Yes	Yes	Distribute funding to another entity	SCMEP
34	Proviso 50.15	State	Proviso	Establishes the guidelines for the disbursement of funds related to the Business Incubator/Innovation Program.	Yes	No		

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35	Proviso 50.16	State	Proviso	Establishes the guidelines for the disbursement of funds related to the Council on Competitiveness.	Yes	Yes	Distribute funding to another entity	Council on Competitiveness
36	Proviso 50.17	State	Proviso	This proviso allows certain grant programs to be carried forward from the current fiscal year for the same purpose.	No	No		
37	Proviso 50.18	State	Proviso	This proviso allows the Division of Public Railways to close any street or road on or in the vicinity of the former Charleston Navy Base to the extent necessary to implement the Navy Base Intermodal Facility. This closure shall not deny access to any property owners abutting the closed section of the street or road, or in the event access is denied, alternate access shall be provided.	No	No		
38	Proviso 50.19	State	Proviso	This proviso allows certain funds to be used for state-owned rail infrastructure projects.	No	No		
39	Proviso 50.20	State	Proviso	This proviso allows the Navy Base Intermodal Facility to be considered a distribution facility for the purpose of sales tax exemptions.	No	No		
40	13-1-310	State	Statute	Establishes Division of Development from former State Development Board; provides for powers and duties, among other things. (This Division encompasses the primary economic development mission of DOC.)	No	No		
41	13-1-320	State	Statute	Establishes objectives of the Division of State Development	No	Yes	Other service or product our agency must/may provide	Economic Development
42	13-1-330	State	Statute	Establishes bureaus within the Division of State Development	No	No		
43	13-1-340	State	Statute	Establishes Director of Division of State Development duties, powers and responsibilities.	No	No		
44	13-1-350	State	Statute	Establishes Director of Division of State Development duties related to former boards and commissions	No	No		
45	13-1-360	State	Statute	Confidentiality of information	No	No		
46	13-1-610	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
47	13-1-620	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
48	13-1-630	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
49	13-1-640	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		



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50	13-1-650	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
51	13-1-660	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
52	13-1-670	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
53	13-1-680	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
54	13-1-690	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
55	13-1-700	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
56	13-1-710	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
57	13-1-720	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		

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58	13-1-730	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
59	13-1-740	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
60	13-1-750	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
61	13-1-760	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
62	13-1-770	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
63	13-1-780	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
64	13-1-790	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
65	13-1-800	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		

Item #	Law Number	Jurisdiction	Type of Law	Statutory Requirement and/or Authority Granted	Does this law specify who your agency must or may serve? (Y/N)	Does the law specify a product or service your agency must or may provide?	<i>If yes, what type of service or product?</i>	<i>If other service or product, please specify what service or product.</i>
66	13-1-810	State	Statute	Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	No	No		
67	13-1-1310	State	Statute	Establishes the Division of Public Railways as a lump sum agency of DOC and all of its powers, functions and duties, including the power to issue revenue bonds and extend rail operations subject to approval of the SFAA.	Yes	Yes	Other service or product our agency must/may provide	Public Rail services
68	13-1-1320	State	Statute	Establishes definitions for Division of Public Railways	No	No		
69	13-1-1330	State	Statute	Establishes the powers and duties of Director of division.	Yes	Yes	Other service or product our agency must/may provide	Public Rail services
70	13-1-1340	State	Statute	Transfers certain common carrier switching operations to division	No	No		
71	13-1-1350	State	Statute	Establishes power of Director to extend division's operations.	No	No		
72	13-1-1355	State	Statute	Establishes approval requirements for transfer of certain railroad equipment	No	No		
73	13-1-1360	State	Statute	Establishes that bonds of division to be limited obligations.	No	No		
74	13-1-1370	State	Statute	Bonds to be secured by pledge of division revenues.	No	No		
75	13-1-1380	State	Statute	Establishes contract terms for construction and equipment.	No	No		
76	13-1-1390	State	Statute	Establishes required steps prior to acquisition of railroads and equipment.	No	No		
77	13-1-1400	State	Statute	Establishes the power of Director over disbursement of bond proceeds.	No	No		
78	13-1-1410	State	Statute	Requires the financial records of additional acquisitions to be kept separately.	No	No		
79	13-1-1420	State	Statute	Application of proceeds from sale of bonds.	No	No		
80	13-1-1430	State	Statute	Establishes requirements necessary to refunding of bonds.	No	No		
81	13-1-1440	State	Statute	Bonds to be lawful investments.	No	No		
82	13-1-1450	State	Statute	Bonds, revenue, and property of division to be tax exempt.	No	No		
83	13-1-1460	State	Statute	Approval of State Fiscal Accountability Authority as prerequisite to issuance of bonds; procedure.	No	No		
84	13-1-1470	State	Statute	Director not subject to other limitations	No	No		
85	13-1-1480	State	Statute	Division to hold title to assets and account for revenues; funds to be held in separate accounts.	No	No		

Agency Name: DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020  
Accountability Report

Agency Code and Section: P320 50

Customer Template

Service/Product Provided to Customers	Customer Segments	<u>Specify only for the following Segments: (1) Industry; (2) Professional Organization; (3) Public; Demographics.</u>	Divisions or Major Programs	Description
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.B. Small Business and Existing Industry	Existing and emerging industries within the state
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.G Innovation/Emerging Industries	Existing and emerging industries within the state
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.B. Small Business and Existing Industry	Small business community
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.G Innovation/Emerging Industries	Small business community
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.A. Global Business Development	National and international businesses making a location decision
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.D Marketing, Communications and Research	National and international businesses making a location decision
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	National and international businesses making a location decision
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.A. Global Business Development	Site selection consultants
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.D Marketing, Communications and Research	Site selection consultants
To provide a business environment and climate that promotes economic development within our state.	Industry	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	Site selection consultants
To provide a business environment and climate that promotes economic development within our state.	Local Govts.	Various	II.C. Community & Rural Development	Communities seeking jobs and investment
To provide a business environment and climate that promotes economic development within our state.	Local Govts.	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	Communities seeking jobs and investment
To provide a business environment and climate that promotes economic development within our state.	Local Govts.	Various	II.E.2 Grant Programs - Community Development Block Grant	Communities seeking jobs and investment
To provide a business environment and climate that promotes economic development within our state.	Local Govts.	Various	II.F Regional Education Centers	Communities seeking jobs and investment
To provide technical assistance and grants to improve the inventory and infrastructure available for economic development.	Local Govts.	Various	II.C. Community & Rural Development	Communities seeking funding for economic development and/or infrastructure needs
To provide technical assistance and grants to improve the inventory and infrastructure available for economic development.	Local Govts.	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	Communities seeking funding for economic development and/or infrastructure needs
To provide technical assistance and grants to improve the inventory and infrastructure available for economic development.	Local Govts.	Various	II.E.2 Grant Programs - Community Development Block Grant	Communities seeking funding for economic development and/or infrastructure needs

**Agency Name:** DEPARTMENT OF COMMERCE

**Fiscal Year 2019-2020  
Accountability Report**

**Agency Code and Section:** P320 50

**Partner Template**

<b>Name of Partner Entity</b>	<b>Type of Partner Entity</b>	<b>Description of Partnership</b>	<b>Associated Goal(s)</b>
Regional Economic Development Organizations	Non-Governmental Organization	Business Development	1& 2
Local Government Economic Development Offices	Local Government	Business Development	1& 2
South Carolina Rural Infrastructure Authority	State Government	Product Development and Administrative Collaboration	1-3
South Carolina Parks, Recreation and Tourism	State Government	Marketing the State with Palmetto Partners/Just Right	1-3
South Carolina Ports Authority	State Government	Exporting/Business Development	1-3
Forestry Commission	State Government	Agribusiness Project Management	1-3
South Carolina Department of Agriculture	State Government	Agribusiness Project Management	1-3
Department of Employment and Workforce	State Government	Workforce	4
Department of Transportation	State Government	Infrastructure	3
Department of Health and Environmental Control	State Government	Permitting and Recycling	2
Jobs Economic Development Alliance	State Government	Shared Resources Agreement	1-3
The Governor's Office	State Government	Leadership/Business Development	1-5
Department of Natural Resources	State Government	Permitting	1&3
SC State Conservation Bank	State Government	Permitting	1&3
South Carolina Manufacturing Extension Partnership	Non-Governmental Organization	Existing Industries	2
Council on Competitiveness	Non-Governmental Organization	Development of the Aerospace, Technology and TDL (Transportation, Distribution, and Logistics) Sectors.	1-3
Small Business Development Centers	Non-Governmental Organization	Assistance to Small Businesses	2
South Carolina Research Authority	State Government	Research/Applied Research Center/Innovation	1-4
South Carolina Technical College System	State Government	ReadySC/Workforce	1-4

**Agency Name:** DEPARTMENT OF COMMERCE

**Fiscal Year 2019-2020  
Accountability Report**

**Agency Code and Section:** P320 50

**Partner Template**

Name of Partner Entity	Type of Partner Entity	Description of Partnership	Associated Goal(s)
South Carolina Association of Community & Economic Development	Non-Governmental Organization	Small Business and Community Development	1-3
South Carolina Automotive Council	Non-Governmental Organization	Assistance with Automotive Manufacturing Sector	1-3
State Historic Preservation Office	State Government	Permitting and Development	3
South Carolina General Assembly	State Government	Leadership/Business Development	1-5
South Carolina Association of Counties	Non-Governmental Organization	Community Development	3
Municipal Association of South Carolina	Non-Governmental Organization	Community Development	3
South Carolina Chamber of Commerce	Non-Governmental Organization	Small Business and Existing Industries	1-3
South Carolina Manufacturers Alliance	Non-Governmental Organization	Small Business and Existing Industries	1-3
US Army Corp of Engineers	Federal Government	Permitting	1&3
South Carolina Department of Revenue	State Government	Audit of Job Development Tax Credits and Administrative Collaboration	1-3
SCBIO	Non-Governmental Organization	Assistance with the Life Science Industry Sector	1-3
Carolina Virginia's Minority Supplier Development Council (CVMSDC)	Non-Governmental Organization	Small Business and Community Development	2&3
Greater Women's Business Council (GWBC)	Non-Governmental Organization	Small Business and Community Development	2&3
Housing and Urban Development	Federal Government	Community Development	2&3
Small Business Administration	Federal Government	Small Business	2&3
SCEDA	Non-Governmental Organization	Business Development	1-5
U.S. Commercial Service	Federal Government	International Trade	1-3

**Agency Name:** DEPARTMENT OF COMMERCE

**Fiscal Year 2019-2020  
Accountability Report**

**Agency Code and Section:** P320 50

**Partner Template**

<b>Name of Partner Entity</b>	<b>Type of Partner Entity</b>	<b>Description of Partnership</b>	<b>Associated Goal(s)</b>
Appalachian Regional Commission	Federal Government	Community Development	2&3
Minority Business Development Agency (MBDA)	Non-Governmental Organization	Small Business	2&3
Lowcountry Local First	Non-Governmental Organization	Small Business	2&3
Office of Regulatory Staff	State Government	Broadband & Electric Issues	2&3
South Carolina Department of Education	Non-Governmental Organization	Broadband & Electric Issues	2&3
Electric Cooperatives of South Carolina	Non-Governmental Organization	Broadband & Electric Issues	2&3

Agency Name: DEPARTMENT OF COMMERCE

Fiscal Year 2019-2020  
Accountability Report

Agency Code: P320 Section: 50

Report and External Review Template

Item	Is this a Report, Review, or both?	Report or Review Name	Name of Entity Requesting the Report or Conducting Review	Type of Entity	Reporting Frequency	Current Fiscal Year: Submission Date or Review Timeline (MM/DD/YYYY)	Summary of Information Requested in the Report or Reviewed	Method to Access the Report or Information from the Review
1	Internal Review and Report	Accountability Report	Executive Budget Office	State	Annually	September 15, 2020	The reports "must contain the agency's or department's mission, objectives to accomplish the mission, and performance measures that show the degree to which objectives are being met." Agencies must "identify key program area descriptions and expenditures and link these to key financial and performance results measures."	Executive Budget Office, SC Legislature and Agency website
2	Internal Review and Report	Annual Report - CCED Fund Activity	Executive Budget Office	State	Annually	March 15, 2020	Outlining of CCED activities during the previous calendar year.	<a href="https://scommerce.com/sites/default/files/2020-03/CCED%20Annual%20Report%202020%20-%20Final.pdf">https://scommerce.com/sites/default/files/2020-03/CCED%20Annual%20Report%202020%20-%20Final.pdf</a>
3	Internal Review and Report	Annual Report - Enterprise Program	SC Legislature	State	Annually	May 1, 2020	The report must list each revitalization agreement concluded during the previous calendar year, the results of each cost/benefits analysis, and receipts and expenditures of application fees.	<a href="https://scommerce.com/sites/default/files/2020-05/Updated%20EZ_2019_Annual%20Report.pdf">https://scommerce.com/sites/default/files/2020-05/Updated%20EZ_2019_Annual%20Report.pdf</a>
4	Internal Review and Report	Recycling Market Development Advisory Council	The Governor and SC Legislature	State	Annually	March 12, 2020	Outlining of recycling activities during the calendar year.	<a href="https://issuu.com/scommerce123/docs/rmdac_annual_report_2019">https://issuu.com/scommerce123/docs/rmdac_annual_report_2019</a>
5	Internal Review and Report	Annual Report - Palmetto Partners	The Governor, the Speaker of the House, the President of Pro Tempore of the Senate, the Chairman of the House Ways and Means Committee, and Chairman of the Senate Finance Committee.	State	Annually	May 26, 2020	Annual activities of the Palmetto Partners.	Executive Budget Office, SC Legislature and Agency or Email info@scommerce.com for a copy of a report
6	Internal Review and Report	Fines and Fee Report	The Chairman of the Senate Finance Committee and the Chairman of the House Ways and Means Committee	State	Annually	September 1, 2020	Fines and Fees collected by agency during the year.	<a href="https://www.scommerce.com/sites/default/files/2020-09/P320%20Fines%20and%20Fees%20Report%20-%20FY20.pdf">https://www.scommerce.com/sites/default/files/2020-09/P320%20Fines%20and%20Fees%20Report%20-%20FY20.pdf</a>
7	Internal Review and Report	Bank Account Transparency	The State Fiscal Accountability Authority	State	Annually	September 30, 2019	Activity related to agency back accounts.	<a href="https://www.scommerce.com/sites/default/files/2019-09/DOC%20BAT%20FY%202018-19.pdf">https://www.scommerce.com/sites/default/files/2019-09/DOC%20BAT%20FY%202018-19.pdf</a>
8	Internal Review and Report	Outstanding Debt Report	Executive Budget Office	State	Annually	February of 2020	Outstanding Debt Report for agency.	Email info@scommerce.com for a copy of a report
9	Internal Review and Report	SC Manufacturing Extension Partnership	The General Assembly	State	Annually	December 9, 2019	Activities related to the SC Manufacturing Extension Partnership.	Email info@scommerce.com for a copy of a report
10	Internal Review and Report	Council on Competitiveness	The General Assembly	State	Annually	December 31, 2019	Activities related to the Council	Email info@scommerce.com for a copy of a report
11	Internal Review and Report	Coordinating Council on Workforce Development	The General Assembly	State	Annually	July 1, 2020	Activities related to the Council	Email info@scommerce.com for a copy of a report
12	External Review and Report	Agreed Upon Procedures - Department of Commerce	State Auditor's Office	Outside Organization	7/1/2018-6/30/2019	May 7, 2020	AUP for the Agency	<a href="https://osa.sc.gov/wp-content/uploads/2020/05/P3219-Final.pdf">https://osa.sc.gov/wp-content/uploads/2020/05/P3219-Final.pdf</a>
13	External Review and Report	Agreed Upon Procedures - Department of Commerce Palmetto Partners	State Auditor's Office	Outside Organization	1/1/2019-12/31/2019	May 1, 2020	AUP for Palmetto Partners	<a href="https://osa.sc.gov/wp-content/uploads/2020/05/P3219-Palmetto-Partners-Final.pdf">https://osa.sc.gov/wp-content/uploads/2020/05/P3219-Palmetto-Partners-Final.pdf</a>
14	External Review and Report	Single Audit	Clifton Larson Allen, LLP	Outside Organization	7/1/2018-6/30/2019	March 6, 2020	Single Audit for the State of South Carolina	<a href="https://osa.sc.gov/wp-content/uploads/2020/04/2019-Single-Audit-Report.pdf">https://osa.sc.gov/wp-content/uploads/2020/04/2019-Single-Audit-Report.pdf</a>
			State Auditor's Office	State				
15	External Review and Report	Independent Audit - Division of Public Railways	Greene Finney, LLP	Outside Organization	1/1/2019-12-31-2019	July 30, 2020	Annual audit for Palmetto Railways	<a href="https://osa.sc.gov/wp-content/uploads/2020/08/P3219-Palmetto-Railways.pdf">https://osa.sc.gov/wp-content/uploads/2020/08/P3219-Palmetto-Railways.pdf</a>