

## SOUTH CAROLINA REVENUE AND FISCAL AFFAIRS OFFICE STATEMENT OF ESTIMATED FISCAL IMPACT (803)734-3780 • RFA.SC.GOV/IMPACTS

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**Bill Number:** H. 5236 Introduced on March 6, 2024

Author: Bannister Subject: Medicaid

Requestor: House Ways and Means

RFA Analyst(s): Boggs

Impact Date: March 25, 2024

## **Fiscal Impact Summary**

This bill permits the Department of Health and Human Services (DHHS), or a successor agency, to award contracts or procure Medicaid systems and services using the National Association of State Procurement Officials (NASPO) ValuePoint Master Cooperative Purchase Agreements. These purchasing agreements (agreements) are competitively solicited purchasing agreements that are developed and awarded through NASPO.

Currently, the procurement of Medicaid services and systems is completed through a competitive bid or Request for Proposal (RFP) through the Division of Procurement Services at the State Fiscal Accountability Authority (SFAA). This procurement process may take 18-24 months depending on the time required to complete key steps in the procurement process. NASPO agreements will provide DHHS with an additional channel to procure required services and systems. As NASPO agreements have already been vetted, negotiated, and awarded for certain Medicaid services, the time and effort it takes DHHS to acquire these systems and services is significantly reduced. DHHS estimates that the current steps necessary to develop and issue an RFP requires 3,300 work hours and 20.17 months in processing time resulting in \$280,500 in costs. DHHS estimates that the steps necessary to award a contract through NASPO requires 1,340 work hours and 5.67 months in processing time resulting in \$113,900 in costs. Therefore, DHHS anticipates that each contract processed through the NASPO award system will result in a savings of 1,960 work hours and 14.5 months in processing time. This will lead to a per contract savings of approximately \$166,600, of which \$83,300 is General Funds and \$83,300 is Federal Funds. The total annual savings depends upon the number of procurement that DHHS is able to complete with a NASPO agreement. Therefore, this bill will result in an undetermined General Funds and Federal Funds expenditure savings beginning in FY 2024-25.

## **Explanation of Fiscal Impact**

## Introduced on March 6, 2024 State Expenditure

This bill permits DHHS, or a successor agency, to award contracts or procure Medicaid systems and services using NASPO agreements. These agreements are competitively solicited purchasing agreements that are developed and awarded through NASPO.

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**State Revenue** 

N/A

**Local Expenditure** 

N/A

**Local Revenue** 

N/A

Frank A. Rainwater, Executive Director